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AUTO ELECTRIC SERVICE COMPANY, LIMITED ANNUAL REPORT 1970

BRITISH COLUMBIA

YUKON

N.W. TERRITORIES

ALBERTA

SASKATCHEWAN

MANITOBA

ONTARIO

QUEBEC

NEW BRUNSWICK

NOVA SCOTIA

PRINCE
EDWARD
ISLAND

NEWFOUNDLAND

AUTOLEC



DIRECTORS:

THOMAS M. BRADFIELD
HAROLD C. BRINDLE
ALEXANDER H. DOUGLAS
ARCHIBALD A. KERR
AYTON G. KEYES
GEORGE F. LEAVER
DONALD A. McINTOSH, Q.C.
JAMES C. WALKER
JAMES J. P. WALSH, Q.C.

OFFICERS

Chairman of the Board and President ALEXANDER H. DOUGLAS
Vice-President, Finance A. ZOBERMAN
Vice-President, Marketing H. SEAGER
Vice-President, Purchasing R. G. WOODHOUSE
Treasurer D. A. BOGLE
Secretary A. F. JONES

WHOLLY-OWNED SUBSIDIARIES

AUTO ELECTRIC SERVICE (PACIFIC) LIMITED Vancouver, Kamloops, Nelson, Penticton,
and Victoria, British Columbia
AUTO ELECTRIC SERVICE (WESTERN) LIMITED Winnipeg, Manitoba
AUTOLEC SERVICES (QUEBEC) LIMITED Montreal, Quebec
CANADIAN AVIATION PRODUCTS, LIMITED Toronto, Ontario
AUTO ELECTRIC SERVICE (KITCHENER) LIMITED Kitchener, Ontario
GARAGE SUPPLY CO., LIMITED Toronto, Ontario
AUTOLEC SERVICES (ONTARIO) 1963, LIMITED
HARRIS AUTO ELECTRIC DIVISION Barrie, Ontario
CLIFF TOWLE AUTO ELECTRIC DIVISION Peterborough, Ontario
NORTH BAY AUTO ELECTRIC DIVISION North Bay, Ontario
YUILL & CRAIG AUTO ELECTRIC DIVISION Sudbury, Ontario
WESTWAY AUTO ELECTRIC DIVISION Brampton, Ontario
WHITAKER & REVERCOMB LIMITED Victoria, Duncan, Nanaimo, Port Alberni,
Courtenay, British Columbia
KEYES SUPPLY COMPANY LIMITED Ottawa, Kingston, Cornwall, Pembroke, Hawkesbury,
Sault Ste. Marie, North Bay, Sudbury, Brockville, Ontario
AUTOMOBILE SUPPLY COMPANY LIMITED Winnipeg, Manitoba
THE AUTO WRECKING COMPANY LIMITED Winnipeg, Manitoba
TRIANGLE AUTO STORES LIMITED Winnipeg, Manitoba and Regina, Saskatchewan
AUTOLEC GRAND PRIX CAR CLINIC LIMITED Hamilton, Kitchener, Toronto, Ontario
MODERN AUTOMOTIVE WAREHOUSING LIMITED Victoria, Vancouver, British Columbia;
Regina, Saskatchewan; Winnipeg, Manitoba; Sudbury, Hamilton,
Toronto, Ottawa, Ontario; Montreal, Quebec

TRANSFER AGENTS AND REGISTRARS

NATIONAL TRUST COMPANY, LIMITED Toronto

SOLICITORS

ROSENBERG, WALSH, SMITH, PATON & KROUL Toronto

BANKERS

CANADIAN IMPERIAL BANK OF COMMERCE Toronto, Vancouver, Ottawa, Winnipeg

AUDITORS

THORNE, GUNN, HELLIWELL & CHRISTENSON Toronto

EST. 1918

AUTO ELECTRIC SERVICE COMPANY, LIMITED • 1000 LAWRENCE AVE. W., TORONTO, ONT.

TO THE SHAREHOLDERS

Your Directors submit the Annual Report of the Company, together with the Consolidated Balance Sheet as at December 31, 1970, the related Consolidated Statement of Income and Retained Earnings with comparative figures for the previous year, and a statement of the source and application of funds.

FINANCIAL

Consolidated sales of the Company and its subsidiaries for the year 1970 were \$29,001,416. compared to \$28,259,858. in 1969.

Although we were able to achieve a modest sales increase, our gross profit margins eroded in the last 6 months of the year causing a loss of \$168,321. compared to an after tax profit of \$100,964. in 1969.

Our profit margins were seriously affected by prolonged strikes in the Province of British Columbia particularly affecting substantial customers in the logging and mining industries in the first 6 months of the year. These strikes contributed to generally depressed economic conditions and caused this Division of the Company to suffer a substantial operating loss for the year.

The depressed economy in the Prairie Provinces caused us to experience a decrease in sales and profits and as a result this division operated at a loss for the year.

For the past few years both the Prairie Provinces Division and British Columbia Division have made substantial contributions to our sales and profits.

Our programme for consolidation and integration of companies and product lines proceeded satisfactorily during the year, but at a slower pace than originally forecast. We experienced some delays in centralizing our computer accounting systems in Toronto and now are forecasting a completion date for the middle of 1971.

During the year the following appointments were made to our management staff:

Albert Zoberman, C.A.
Arthur F. Jones, B. Comm.
Dennis A. Bogle, C.G.A.
George A. McElheran, B.A.

Vice-President, Finance
Secretary of the Company
Comptroller & Treasurer
Regional Manager,
Prairie Provinces
Vice-President,
Modern Automotive
Warehousing Ltd.
Director —
Air Cooled Engine Division

Robert Short, B.A., B. Comm.

Cavan Darragh

During the period Mr. H. C. Brindle resigned as President after 40 years of valued service to the Company. He has been appointed Special Assistant to the Chairman and will remain on the Board of Directors.

At the same time, Mr. A. A. Kerr resigned as Executive Vice-President after 40 years of valued service to the Company. He has been appointed as a Special Assistant to the Vice-President, Finance and will remain on the Board of Directors. Mr. A. H. Douglas has been elected President in addition to his duties as Chairman.

PREMISES

Peterborough

The Company purchased a 2 acre parcel of land for development of a warehouse for distribution of our products. The construction of this warehouse is planned for 1971.

Sudbury

The Company has purchased a site of 2½ acres of land for development of a major warehouse to service Northern Ontario. The site is located in the Centennial Industrial Park and construction of the building is scheduled for 1971.

Regina
We completed the relocation of our Triangle Automotive Store into more modern and larger premises in September. In addition, we opened a warehouse in Regina for distribution of automotive products to jobbers and wholesalers in the Province of Saskatchewan in early September.



MODERN AUTOMOTIVE WAREHOUSING

Warehousing facilities were established under the name of Modern Automotive Warehousing for distribution to jobbers and wholesalers.

The Ottawa operation was begun in April and both sales and profits exceeded forecast. Initial operations in Hamilton were begun but have been slow in gaining momentum. In Winnipeg and Regina we converted our existing warehouse division formerly known as Apex Automotive Distributors to our national distribution name.

Modern Automotive Warehousing has been set up as a completely separate division of the Company with its own management and sales staff.

We expect substantial progress will be made in this division over the next few years with increased sales and profits through our existing distribution pattern and through new locations as they are established.

AIR COOLED ENGINE DIVISION

We have separated the operation of this division of the company from our other activities across Canada. It is now operating from separate warehouses in most areas and has its own management and sales staff.

This separation of operating divisions within a company has been proven successful by many large distributors in Canada and the U.S.A. over the past few years.

NEW PRODUCTS

Keyes Supply Company, Limited, a wholly owned subsidiary, has been appointed exclusive distributor for the Sylvania line of home entertainment products, television, stereo, radios, tape players, for Northern Ontario, Ottawa and Eastern Ontario.

Our division headquartered in Winnipeg was appointed distributor for Hupp (Canada) Ltd.'s line of white goods under the brand names of Kelvinator, Leonard, Roy and Gibson for the Province of Manitoba and the Thunder Bay area, effective January 1971.

OUTLOOK FOR 1971

It is estimated that the Automotive Aftermarket sales will reach 1.4 billion dollars in 1971. With our sales of \$29 million dollars in 1970 being such a small part of the total potential, it is difficult not to be optimistic about the future. However, our efforts in 1971 will be concentrated on restoring our profits and not on achieving sales increases alone.

As the new appointments indicate, major personnel and procedural changes have been made in all divisions and Head Office departments and this has continued into 1971. We believe they will assist us in achieving improved operating results in the current and future years.

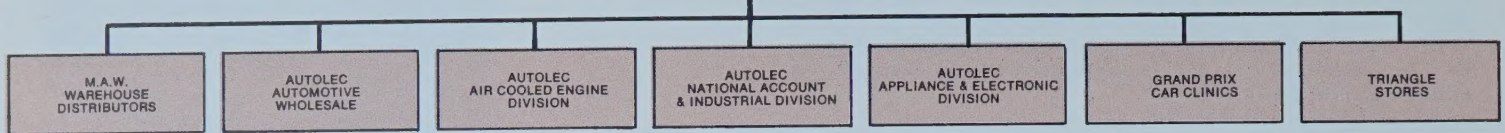
PERSONNEL

The Directors wish to express their appreciation to all of the companies' employees for their service and conscientious efforts during the past year.

On Behalf of the Board of Directors
ALEXANDER H. DOUGLAS
Chairman

Toronto, April 16, 1971

AUTOLEC

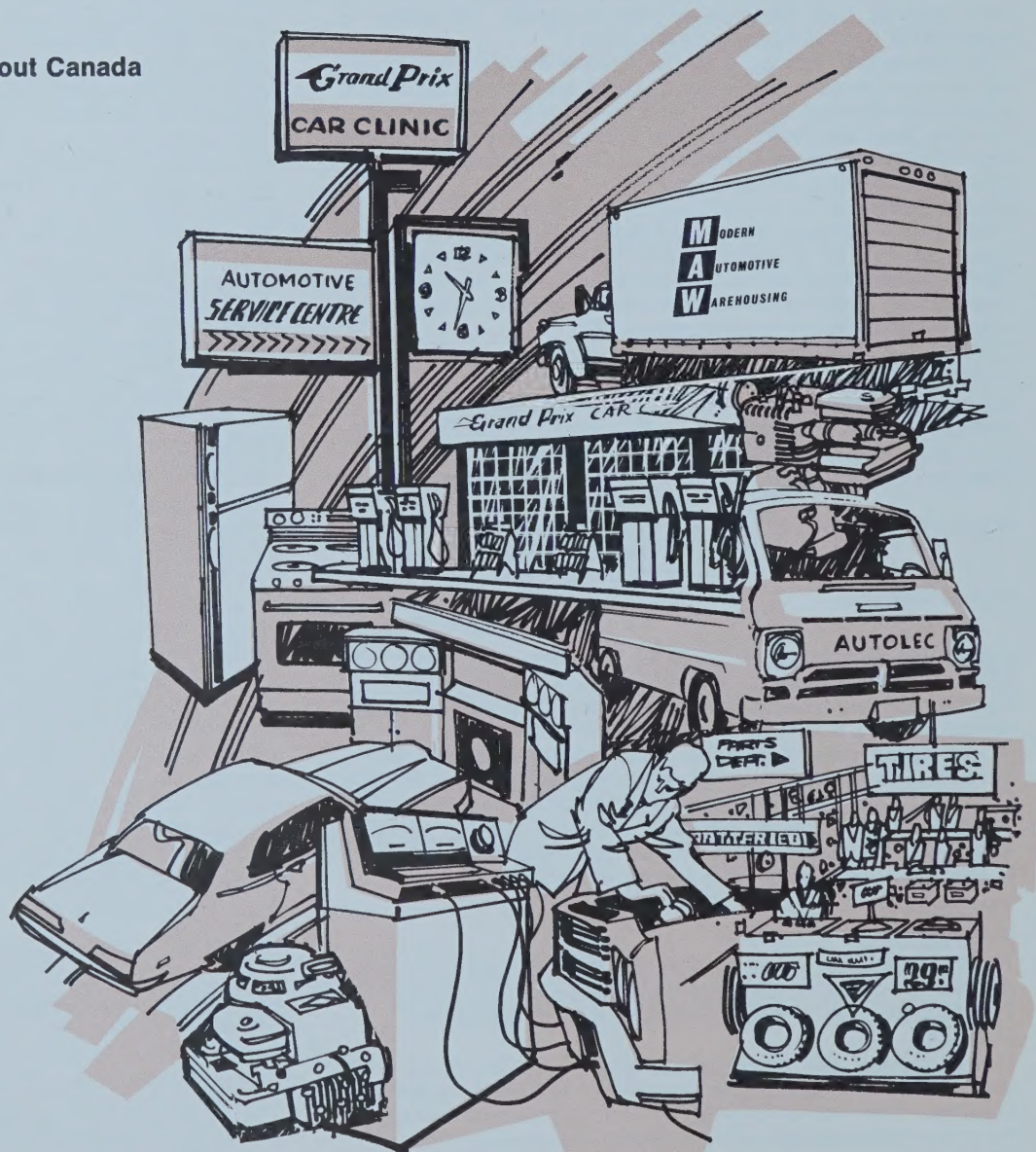


SERVICES — MACHINE SHOPS, SERVICE DEPARTMENTS, DIESEL SERVICE

MODERN
AUTOMOTIVE
WAREHOUSING

— Serving Wholesalers Throughout Canada

- AUTOMOTIVE PARTS
- APPLIANCES
- AIR COOLED ENGINES
- DIAGNOSTIC SERVICES
- TRIANGLE STORES
- GRAND PRIX



WAREHOUSES, WHOLESALE BRANCHES, RETAIL BRANCHES, MACHINE SHOPS, AND SPECIALIZED SERVICES



AUTO ELECTRIC SERVICE COMPANY, LIMITED
AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENT OF INCOME

Year Ended December 31, 1970
(with comparative figures for 1969)

	1970	1969
Sales	\$29,001,416	\$28,259,858
Cost of sales, technical services and other		
Operating costs	28,910,597	27,821,898
Interest on non-current liabilities	117,506	92,145
Depreciation	193,333	193,751
	<u>29,221,436</u>	<u>28,107,794</u>
Income (loss) before income taxes	(220,020)	152,064
Income taxes		
Current (recoverable)	(21,845)	45,006
Deferred	(29,854)	6,094
	<u>(51,699)</u>	<u>51,100</u>
Net income (loss) for the year	\$ (168,321)	\$ 100,964
Earnings (loss) per share	<u>(28¢)</u>	<u>17¢</u>

CONSOLIDATED STATEMENT OF RETAINED EARNINGS Year Ended December 31, 1970
(with comparative figures for 1969)

	1970	1969
Balance at beginning of year	\$ 3,260,667	\$ 3,343,061
Net income (loss) for the year	(168,321)	100,964
	<u>3,092,346</u>	<u>3,444,025</u>
Deduct		
Dividends — 30¢ per share	183,426	183,358
Write-off of excess of cost over book value at dates of acquiring shares of subsidiaries	38,596	
	<u>222,022</u>	<u>183,358</u>
Balance at end of year	<u>\$ 2,870,324</u>	<u>\$ 3,260,667</u>

AUTO ELECTRIC SERVICE COMPANY, LIMITED

AND SUBSIDIARY COMPANIES

(Incorporated under the laws of Ontario)

ASSETS

CURRENT ASSETS

	1970	1969
Cash	\$ 176,245	\$ 440,737
Government bonds, at cost (quoted market value 1970, \$10,437; 1969, \$11,667)	10,710	12,670
Accounts receivable, less allowance for doubtful accounts of \$156,396 (1969, \$89,858)	4,700,612	4,605,897
Income tax refund claim	51,769	274,424
Inventories, at lower of cost and net realizable value	7,202,498	7,378,237
Prepaid expenses	112,191	120,704
Special refundable tax	1,485	5,159
	<u>12,255,510</u>	<u>12,837,828</u>

INVESTMENTS, at cost	52,259	52,259
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FIXED ASSETS, at cost

Land	377,877	373,228
Buildings	1,033,875	997,693
Equipment	1,834,916	1,767,081
Automotive equipment	282,298	274,638
Leasehold improvements	145,846	130,720
	<u>3,674,812</u>	<u>3,543,360</u>
Less accumulated depreciation	<u>2,037,264</u>	<u>1,899,674</u>
	<u>1,637,548</u>	<u>1,643,686</u>

EXCESS OF COST OVER BOOK VALUE at dates of

acquiring shares of subsidiaries		38,596
	<u>\$13,945,317</u>	<u>\$14,572,369</u>

Approved by the Board

A. H. DOUGLAS, *Director*
T. M. BRADFELD, *Director*

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. MORTGAGES PAYABLE

(excluding amounts due within one year)

	1970	1969
5¾% payable \$5,000 per annum principal to November 1, 1974	\$ 15,000	\$ 20,000
7½% due July 29, 1973	25,000	25,000
7% payable \$462 per month principal and interest to June 1, 1973	54,626	56,332
7% payable \$591 per month principal and interest to December 1, 1976	15,136	18,390
6½% payable \$37,500 per annum principal to March 13, 1979	300,000	337,500
	<u>\$409,762</u>	<u>\$457,222</u>

2. CAPITAL STOCK

Shares were issued in 1969 as follows:

25,000 shares for cash	\$513,100
7,950 shares for cash under the share option plan for officers and key employees	91,227
32,950	<u>\$604,327</u>

In accordance with the share option plan for officers and key employees, there were 22,000 shares under option at December 31, 1970 at \$6.75 per share exercisable upto February 6, 1972.

3. LONG TERM LEASE

The company is committed to an annual rental of \$50,400 on a lease which expires on December 31, 1990.

CONSOLIDATED BALANCE SHEET—DECEMBER 31, 1970

(with comparative figures at December 31, 1969)

**LIABILITIES****CURRENT LIABILITIES**

	1970	1969
Bank advances (secured by accounts receivable)	\$ 3,550,445	\$ 3,661,699
Accounts payable and accrued liabilities	3,045,569	3,130,231
Income and other taxes payable	55,287	72,002
Deferred interest income	56,912	
Mortgage payment due within one year	47,456	51,132
	<u>6,755,669</u>	<u>6,915,064</u>

NON-CURRENT LIABILITIES

Bank advances due after 1971 (secured by accounts receivable)	1,000,000	1,000,000
Mortgages payable (note 1)	409,762	457,222
	<u>1,409,762</u>	<u>1,457,222</u>
DEFERRED INCOME TAXES	<u>8,160</u>	<u>38,014</u>

SHAREHOLDERS' EQUITY**CAPITAL STOCK** (note 2)

Authorized — 2,000,000 shares without par value		
Issued — 611,407 shares	2,901,402	2,901,402
RETAINED EARNINGS	2,870,324	3,260,667
	<u>5,771,726</u>	<u>6,162,069</u>

	<u>\$13,945,317</u>	<u>\$14,572,369</u>
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December 31, 1970

4. CONTINGENT LIABILITY

Under the terms of joint mortgages payable on property occupied under lease agreements, a subsidiary company was contingently liable for \$153,769 mortgage principal at December 31, 1970 (1969, \$178,017).

5. OTHER STATUTORY INFORMATION

Remuneration of directors and seven senior officers including remuneration of the five highest paid employees as required under The Business Corporations Act, 1970 amounted to:

	1970	1969
Directors	\$ 48,439	\$ 97,379
Other senior officers	91,375	34,000
	<u>\$139,814</u>	<u>\$131,379</u>

Other senior officers in 1970 include two officers who were employees in 1969. Had they been included as officers in 1969 the total remuneration of directors and other senior officers in that year would have been \$162,879. The number of directors has remained the same in both years.

6. COMPARATIVE FIGURES

Comparative figures for the 1970 balance sheet have been reclassified according to the 1970 financial statement presentation.

AUTO ELECTRIC SERVICE COMPANY, LIMITED

AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

Year ending December 31, 1970

(with comparative figures for 1969)

	1970	1969
Source of funds		
Operations		
Net income for the year		\$ 100,964
Items not involving current funds		
Depreciation		193,751
Deferred income taxes		6,094
		<u>300,809</u>
Bank advances, non-current		550,000
Issue of capital stock		604,327
Mortgages payable assumed		375,000
Working capital of subsidiary companies acquired		448,525
	<u>Nil</u>	<u>2,278,661</u>
Application of funds		
Operations		
Loss for the year	168,321	
Items not involving current funds		
Depreciation	(193,333)	
Deferred income taxes	29,854	
	<u>4,842</u>	
Additions to fixed assets	187,195	163,087
Investment in subsidiary companies		693,364
Dividends	183,426	183,358
Mortgages and notes payable	47,460	45,545
Investments		52,259
	<u>422,923</u>	<u>1,137,613</u>
Increase (decrease) in working capital	(422,923)	1,141,048
Working capital at beginning of year	5,922,764	4,781,716
Working capital at end of year	<u>\$5,499,841</u>	<u>\$5,922,764</u>

AUDITORS' REPORT

To the Shareholders of
AUTO ELECTRIC SERVICE COMPANY, LIMITED

We have examined the consolidated balance sheet of Auto Electric Service Company, Limited and subsidiary companies as at December 31, 1970 and the consolidated statements of income, retained earnings and source and application of funds for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion these consolidated financial statements present fairly the financial position of the companies as at December 31, 1970 and the results of their operations and the source and application of their funds for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.



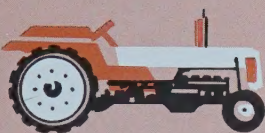
AUTOLEC SERVES CANADA



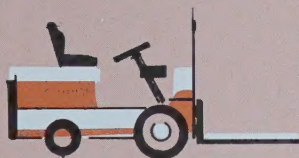
AUTOMOTIVE



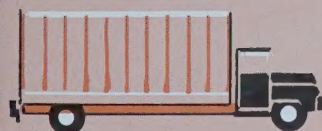
MARINE



FARM EQUIPMENT



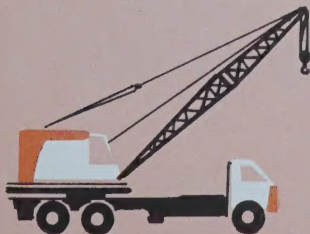
INDUSTRIAL



FLEET



MINING & LUMBERING



HEAVY INDUSTRY

From a strictly specialized automotive service business of some years ago, Autolec has progressively diversified — entering additional markets as they developed.

Air cooled engines and associated products have been instrumental in establishing a strong association with industrial, agricultural and leisure-time markets.

Appliances and electronic equipment provide an important part of the Company's overall volume in this expanding market.

Autolec is alert and attuned to the changing demands of customers — particularly in the areas of safety, pollution, home and recreational comforts and facilities.



AUTO ELECTRIC SERVICE COMPANY, LIMITED

AND ITS SUBSIDIARY COMPANIES

Central Service & Warehouse Distributors for

AP PARTS OF CANADA LTD. Rexdale, Ontario, Canada
AMERICAN BRAKEBLOK DIVISION
ABEX INDUSTRIES OF CANADA LIMITED Lindsay, Ontario, Canada
BENDIX AUTOMOTIVE OF CANADA, LIMITED Windsor, Ontario, Canada
BRIGGS & STRATTON CORPORATION Milwaukee, Wisconsin, U.S.A.
CANADIAN CURTISS-WRIGHT LIMITED Rexdale, Ontario, Canada
CANADIAN GENERAL ELECTRIC COMPANY LIMITED .. Toronto, Ontario, Canada
CANADIAN SHALER PRODUCTS LIMITED Toronto, Ontario, Canada
CARTER CARBURETOR DIVISION OF
ACF INDUSTRIES INC. St. Louis, Mo., U.S.A.
JAMES B. CARTER LIMITED Winnipeg, Manitoba, Canada
CHAMPION SPARK PLUG OF CANADA LIMITED Windsor, Ontario, Canada
CHECK PRODUCTS LIMITED Calgary, Alberta, Canada
CHRYSLER CORPORATION (INTROL DIVISION) Ann Arbor, Michigan, U.S.A.
CHRYSLER OUTBOARD CORPORATION Hartford, Wisconsin, U.S.A.
CLINTON ENGINES CORPORATION Maquoketa, Iowa, U.S.A.
COLT INDUSTRIES, FAIRBANKS,
MORSE INCORPORATED Beloit, Wisconsin, U.S.A.
CONTROLS COMPANY (CANADA) LIMITED St. Thomas, Ontario, Canada
DILL MANUFACTURING COMPANY
OF CANADA LIMITED, THE Toronto, Ontario, Canada
DOMINION AUTO ACCESSORIES LIMITED Toronto, Ontario, Canada
DOMINION ELECTROHOME INDUSTRIES LIMITED,
MOTOR & METAL PRODUCTS DIVISION Kitchener, Ontario, Canada
FORD MOTOR COMPANY OF CANADA LIMITED,
AUTOLITE DIVISION Oakville, Ontario, Canada
GABRIEL OF CANADA LIMITED Toronto, Ontario, Canada
GATES RUBBER OF CANADA LIMITED Brantford, Ontario, Canada
GRAY TOOL COMPANY OF CANADA LIMITED Bramalea, Ontario, Canada
HAMILTON INSTRUMENTS DIVISION
DATCON INSTRUMENT COMPANY Peterborough, Penn., U.S.A.
K. D. MANUFACTURING CO. Lancaster, Penn., U.S.A.
KELLY-SPRINGFIELD TIRE CO. OF
CANADA LIMITED Cooksville, Ontario, Canada
KNOX LABORATORIES Chicago, Illinois, U.S.A.
KRALINATOR FILTERS LIMITED Preston, Ontario, Canada
LINCOLN ENGINEERING CO. (CANADA) LTD. Rexdale, Ontario, Canada

JOSEPH LUCAS LIMITED Birmingham, England
MARQUETTE EQUIPMENT CANADA LIMITED Rexdale, Ontario, Canada
MARVEL-SCHEBLER PRODUCTS DIVISION
BORG-WARNER CORPORATION Decatur, Illinois, U.S.A.
MINNESOTA MINING AND MANUFACTURING OF
CANADA LIMITED London, Ontario, Canada
MOTOROLA AUTOMOTIVE
PRODUCTS INCORPORATED Franklin Park, Illinois, U.S.A.
NASCO DIVISION,
HAYES-DANA LIMITED Stoney Creek, Ontario, Canada
O & R ENGINES INCORPORATED Los Angeles, California, U.S.A.
H. PAULIN & COMPANY LIMITED Scarborough & Sheridan Park, Ontario
PERFECT CIRCLE-VICTOR DIVISION
HAYES-DANA LIMITED St. Thomas, Ontario, Canada
THE PRESTOLITE COMPANY,
DIVISION OF ELTRA OF CANADA LIMITED Sarnia, Ontario, Canada
PUROLATOR PRODUCTS (CANADA) LIMITED Port Credit, Ontario, Canada
RAYBESTOS MANHATTAN
(CANADA) LIMITED Peterborough, Ontario, Canada
ROCKWELL MANUFACTURING COMPANY,
JLO OPERATIONS Syracuse, N.Y., U.S.A.
SLICK ELECTRO INCORPORATED Rockford, Illinois, U.S.A.
SWINGLINE OF CANADA LIMITED Toronto, Ontario, Canada
TILLOTSON MANUFACTURING COMPANY Toledo, Ohio, U.S.A.
TRICO PRODUCTS CORPORATION Buffalo, N.Y., U.S.A.
TRIDON MANUFACTURING LIMITED Burlington, Ontario, Canada
TUNG-SOL INTERNATIONAL CORPORATION Bramalea, Ontario, Canada
V-PLEX CLUTCH DIVISION Hagerstown, Indiana, U.S.A.
WAGNER BRAKE COMPANY LIMITED Weston, Ontario, Canada
WALBRO CORPORATION Cass City, Michigan, U.S.A.
WALKER MARKETING OF CANADA LIMITED Galt, Ontario, Canada
THE WEATHERHEAD COMPANY OF
CANADA LIMITED St. Thomas, Ontario, Canada
WICO-THE PRESTOLITE COMPANY
DIVISION OF ELTRA CORPORATION Toledo, Ohio, U.S.A.
WILSON AUTO ELECTRIC LIMITED Winnipeg, Manitoba, Canada

Service Distributors & Wholesalers for

AEROQUIP CANADA LIMITED Toronto, Ontario, Canada
BEAR EQUIPMENT & SERVICES LIMITED Scarborough, Ontario, Canada
ROBERT BOSCH (CANADA) LIMITED Toronto, Ontario, Canada
CANADIAN INDUSTRIES LIMITED Toronto, Ontario, Canada
CANADIAN SKF COMPANY LIMITED Scarborough, Ontario, Canada
CHICAGO RAWHIDE PRODUCTS CANADA LIMITED .. Brantford, Ontario, Canada
DE VILBISS (CANADA) LIMITED Barrie, Ontario, Canada
DU PONT OF CANADA LIMITED Montreal, P.Q., Canada
HEIN-WERNER OF CANADA LIMITED Ajax, Ontario, Canada
HOLLEY CARBURETOR COMPANY Warren, Michigan, U.S.A.
KOHLER COMPANY Kohler, Wisconsin, U.S.A.
LAUSON-POWER PRODUCTS,
DIVISION OF TECUMSEH PRODUCTS COMPANY Grafton, Wisconsin
LEECE-NEVILLE COMPANY Cleveland, Ohio, U.S.A.

JOSEPH LUCAS (CANADA) LIMITED,
CAV LIMITED Toronto, Ontario, Canada
MALLORY BATTERY COMPANY OF
CANADA LIMITED Sheridan Park, Ontario, Canada
MERIT AUTOMOTIVE PRODUCTS LIMITED Toronto, Ontario, Canada
OUTBOARD MARINE CORPORATION OF
CANADA LIMITED Peterborough, Ontario, Canada
QUAKER STATE OIL REFINING COMPANY OF
CANADA LIMITED Toronto, Ontario, Canada
R. M. HOLLINGSHEAD CORPORATION OF
CANADA LIMITED Bowmanville, Ontario, Canada
SIOUX TOOLS INCORPORATED Sioux City, Iowa, U.S.A.
SMITHS INDUSTRIES NORTH AMERICA
LIMITED Scarborough, Ontario, Canada
TELEDYNE CONTINENTAL MOTORS Elk Grove Village, Illinois, U.S.A.
THOMPSON PRODUCTS LIMITED St. Catharines, Ontario, Canada

Appliance Distributors for

CANADIAN GENERAL ELECTRIC
COMPANY LIMITED Toronto, Ontario, Canada
CANADIAN WESTINGHOUSE COMPANY Don Mills, Ontario, Canada
CREDA INC. (Parnall Dryers) London, England
DOMINION ELECTROHOME
INDUSTRIES LIMITED Kitchener, Ontario, Canada
HUPP CANADA LIMITED,
Gibson, Kelvinator, Roy L'Assomption, P.Q., Canada
MATSUSHITA ELECTRIC OF CANADA LIMITED,
PANASONIC - Home Entertainment, Closed Circuit
Television, Video Tape Recorders Rexdale, Ontario, Canada

MOTOR WHEEL CORPORATION LaGrange, Indiana, U.S.A.
ONWARD MANUFACTURING
COMPANY LIMITED Kitchener, Ontario, Canada
PHILIPS APPLIANCES LIMITED Toronto 17, Ontario, Canada
PROCTOR-SILEX SALES (CANADA) LIMITED Toronto, Ontario, Canada
REMINGTON RAND LIMITED Toronto, Ontario, Canada
SUNBEAM CORPORATION
(CANADA) LIMITED Toronto 18, Ontario, Canada
SYLVANIA ELECTRIC CANADA LIMITED Montreal, Quebec, Canada
UNION CARBIDE CANADA LIMITED,
CONSUMER PRODUCTS DIVISION Toronto, Ontario, Canada

NATIONAL WAREHOUSE DISTRIBUTORS SERVING THE AUTOMOTIVE, AIR COOLED ENGINE, APPLIANCE, MARINE, AGRICULTURAL, & INDUSTRIAL MARKETS FROM COAST TO COAST THROUGH FORTY-FIVE WAREHOUSES AND BRANCHES

GROWTH - WITH SERVICE

1918

AUTOLEC

1970